## BALANCE SHEET

Quarter 1/2011

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS ( $100=110+120+130+140+150)$ | 100 |  | 4,113,151,241,750 | 3,604,394,847,993 |
| I. Cash and cash equivalents | 110 |  | 537,361,970,878 | 533,465,818,080 |
| 1. Cash | 111 |  | 409,687,839,236 | 281,478,772,769 |
| 2. Cash equivalents | 112 |  | 127,674,131,642 | 251,987,045,311 |
| II. Short-term financial investments | 120 |  | 350,000,000 | $750,000,000$ |
| 1. Short-term investments | 121 |  | 350,000,000 | 750,000,000 |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 2,212,212,341,749 | 1,229,389,045,410 |
| 1. Trade accounts receivables | 131 |  | 809,790,729,912 | 873,096,439,376 |
| 2. Advances to suppliers | 132 |  | 1,239,807,337,023 | 240,569,847,785 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 135 |  | 187,500,689,173 | 140,906,660,608 |
| 6. Provision for short-term bad receivables | 139 |  | (24,886,414,359) | $(25,183,902,359)$ |
| IV. Inventories | 140 |  | 1,149,047,588,528 | 1,598,103,305,656 |
| 1. Inventories | 141 |  | 1,153,500,954,201 | 1,604,510,624,284 |
| 2. Provision for devaluation of inventories | 149 |  | (4,453,365,673) | (6,407,318,628) |
| V. Other short-term assets | 150 |  | 214,179,340,595 | 242,686,678,847 |
| 1. Short-term prepaid expenses | 151 |  | 4,314,260,496 | 4,023,249,135 |
| 2. VAT deductible | 152 |  | 201,988,359,657 | 233,934,344,198 |
| 3. Tax and accounts receivable from State budget | 154 |  | 1,349,529,971 | 2,054,817,693 |
| 4. Other short-term assets | 158 |  | 6,527,190,471 | 2,674,267,821 |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 809,493,223,211 | 776,577,743,255 |
| I. Long-term receivables | 210 |  | - | - |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 218 |  |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 313,211,941,899 | 278,321,022,600 |
| 1. Tangible fixed assets | 221 |  | 187,040,491,638 | 151,935,922,245 |
| - Historical cost | 222 |  | 319,419,788,669 | 283,210,560,471 |
| - Accumulated depreciation | 223 |  | (132,379,297,031) | (131,274,638,226) |
| 2. Finance leases fixed assets | 224 |  | - | - |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 |  | 120,488,-192,499 | 118,670,826,016 |
| - Historical cost | 228 |  | 122,845,328,796 | 120,815,297,996 |
| - Accumulated depreciation | 229 |  | $(2,357,136,297)$ | (2,144,471,980) |
| 4. Construction in progress expenses | 230 |  | 5,683,257,762 | 7,714,274,339 |
| III. Property investment | 240 |  | - | - |
| - Historical cost | 241 |  |  |  |
| - Accumulated depreciation (*) | 242 |  |  |  |
| IV. Long-term financial investments | 250 |  | 137,245,000,000 | 136,245,000,000 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  | 25,245,000,000 | 24,245,000,000 |
| 3. Other long-term investments | 258 |  | 112,000,000,000 | 112,000,000,000 |
| 4. Provision for devaluation of long-term finance investment | 259 |  |  |  |
| V. Other long-term assets | 260 |  | 359,036,281,312 | 362,011,720,655 |
| 1. Long-term prepaid expenses | 261 |  | 355,511,832,342 | 346,016,505,457 |
| 2. Deferred income tax assets | 262 |  |  | 12,200,968,137 |
| 3. Others | 268 |  | 3,524,448,970 | 3,794,247,061 |
| VI. Goodwill | 269 |  | 49,875,830,850 |  |
| TOTAL ASSETS | 270 |  | 4,972,520,295,811 | 4,380,972,591,248 |


|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| A. LIABILITIES (300=310+330) | 300 |  | 3,702,240,486,191 | 3,262,768,407,686 |
| I. Short-term liabilities | 310 |  | 3,646,354,031,217 | 3,211,612,677,429 |
| 1. Short-term borrowing and debts | 311 |  | 1,896,840,942,787 | 1,824,812,041,884 |
| 2. Trade accounts payable | 312 |  | 987,437,205,305 | 785,448,150,981 |
| 3. Advances from customers | 313 |  | 183,767,198,148 | 237,831,492,746 |
| 4. Taxes and liabilities to State budget | 314 |  | 110,534,734,031 | 121,622,029,001 |
| 5. Payable to employees | 315 |  | 39,471,639,406 | 85,543,446,394 |
| 6. Payable expenses | 316 |  | 29,772,933,983 | 11,041,841,358 |
| 7. Accounts payables | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 |  | 371,520,080,243 | 115,214,482,336 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| 11. Bonus and welfare fund | 323 |  | 27,009,297,314 | 30,099,192,729 |
| II. Long-term liabilities | 330 |  | 55,886,454,974 | 51,155,730,257 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  | 29,913,959,365 | 27,659,045,107 |
| 4. Long-term borrowing and debts | 334 |  | 21,891,765,527 | 22,430,229,527 |
| 5. Deferred income tax | 335 |  |  |  |
| 6. Provision for unemployment allowance | 336 |  | 1,201,266,598 | 1,066,455,623 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
| 8. Unrealized revenue | 338 |  | 2,879,463,484 |  |
| B. OWNER'S EQUITY ( $400=410+430$ ) | 400 |  | 1,182,859,956,070 | 1,103,414,609,299 |
| I. Capital sources and funds | 410 |  | 1,182,859,956,070 | 1,103,414,609,299 |
| 1. Paid-in capital | 411 |  | 698,420,000,000 | 698,420,000,000 |
| 2. Capital surplus | 412 |  | 128,358,940,301 | 128,358,940,301 |
| 3. Other capital of owner | 413 |  | 21,405,058,462 | 21,405,058,462 |
| 4. Treasury stock | 414 |  | (2,812,000,000) | $(2,812,000,000)$ |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6.-Foreign exchange difference | 416 |  | 8,614,785,188 | 33,492,226,543 |
| 7. Investment and development fund | 417 |  | 43,072,510,617 | 43,423,817,614 |
| 8. Financial reserve fund | 418 |  | 836,895,469 | 1,027,448,705 |
| 9. Other fund belong to owner's equity | 419 |  |  |  |
| 10. Retained profit | 420 |  | 284,963,766,033 | 180,099,117,674 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | - | - |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
| C. MINARITY INTEREST | 439 |  | 87,419,853,550 | 14,789,574,263 |
| TOTAL RESOURCES | 440 |  | 4,972,520,295,811 | 4,380,972,591,248 |

OFF BALANCE SHEET ITEMS

| Items | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1. Operating lease assets |  | 24 | 0 | 0 |
|  |  |  | 0 | 0 |
| 3. Goods received on consignment for sale |  |  | 0 | 0 |
| 4. Bad debts written off |  |  | 0 | 0 |
| 5. Foreign currencies: |  |  |  |  |
| + USD |  |  | 2,767,624.00 | 810,515.00 |
| + EUR |  |  | $4,700.00$ | $1,510.00$ |
| 6. Subsidies of state budget |  |  | 0 | 0 |

## Petrovietnam General Services Corporation

## INCOME STATEMENT

## Quarter 1/ 2011

Unit: VND

| Items | Code | Note | Quarter 1 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 |
| 1. Sales | 01 |  | 2,506,099,226,006 | 2,189,629,237,539 |
| 2. Deductions | 02 |  | 27,622,662,303 | 24,650,586,217 |
| 3. Net sales and services | 10 |  | 2,478,476,563,703 | 2,164,978,651,322 |
| 4. Cost of goods sold | 11 |  | 2,199,180,018,897 | 1,987,236,317,574 |
| 5. Gross profit | 20 |  | 279,296,544,806 | 177,742,333,748 |
| 6. Financial income | 21 |  | 15,432,251,145 | 12,180,637,943 |
| 7. Financial expenses | 22 |  | 120,503,260,028 | 42,841,241,619 |
| Include: Interest expense | 23 |  | 37,911,438,142 | 25,569,770,510 |
| 8. Selling expenses | 24 |  | 40,483,818,789 | 57,618,461,100 |
| 9.-General \& administrative expenses | 25 |  | 58,401,669,181 | 34,651,016,846 |
| 10. Net operating profit | 30 |  | 75,340,047,953 | 54,812,252,126 |
| 11. Other income | 31 |  | 84,359,623,004 | 4,174,631,266 |
| 12. Other expenses | 32 |  | 2,080,859,479 | 1,096,014,098 |
| 13. Other profit | 40 |  | 82,278,763,525 | 3,078,617,168 |
| 14. Profit or loss in joint venture | 45 |  |  |  |
| 15. Profit before tax ( $50=30+40)$ | 50 |  | 157,618,811,478 | 57,890,869,294 |
| 16. Current corporate income tax expenses | 51 |  | 38,534,872,266 | 13,953,383,470 |
| 17. Deferred corporate income tax expenses | 52 |  | 12,200,968,137 |  |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 106,882,971,075 | 43,937,485,824 |
| 18.1 Profit after tax of minorities | 61 |  | 1,637,237,422 | $(199,943,273)$ |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 105,245,733,653 | 44,137,429,097 |
| 19. EPS (VND/share) | 70 |  | 1,798 | 796 |

## CASH FLOW STATEMENT

As at Mar 31, 2011 (Indirect method)

| Items |  | Note | Unit: VND |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Code |  | Accumulation |  |
|  |  |  | Current year | Previous year |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Profit before tax | 01 |  | 157,618,811,478 | 57,890,869,294 |
| 2. Adjustment in accounts |  |  |  |  |
| Fixed assets depreciation | 02 |  | 7,871,639,977 | 6,037, 753,777 |
| Provisions | 03 |  | (2,251,440,955) | $(4,437,433,477)$ |
|  | 04 |  | (11,365,056,648) | (3,420,558) |
| Loss/gain from investments | 05 |  | (11,365,056,648) | 25,569,770,510 |
| Interest expenses | 06 |  | 37,911,438,142 |  |
| 3. Operating profit before the changes of current capital | 08 |  |  |  |
| Changes in accounts receivable | 09 |  | (871,891,675,402) | (115,661,079,432) |
| Changes in inventories | 10 |  | 451,009,670,083 | 3,908,407,473 |
| Changes in trade payables | 11 |  | 459,346,911,576 | (215,103,892,840) |
| Changes in prepaid expenses | 12 |  | (61,616,122,051) | (13,161,968,185) |
| Paid interest | 13 |  | (32,125,393,314) | (27,556,420,311) |
| Paid corporate income tax | 14 |  | (37,617,025,122) | (17,737,880,999) |
| Other receivables | 15 |  |  | 917,020,917,261 |
| Other payables | 16 |  | (101,731,469,975) | (628,473,663,095) |
| Net cash provided by (used in) operating activities | 20 |  | (4,839,712,211) | (11,708,040,581) |
|  |  |  |  |  |
|  |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (35,103,583, 616$)$ | (9,862,061,327) |
|  | 22 |  | 829,944,989 | 3,260,558 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  |  |  |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  |  |  |
| 5. Cash paid for joining capital in other companies | 25 |  | (1,000,---------00) |  |
|  | 26 |  | 19,840,000,000 | 15,200,000,000 |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 10,535,111,659 | 3,821,780,801 |
| Net cash used in investing activities | 30 |  | (4,898,526,968) | 9,162,980,032 |
|  |  |  |  |  |
|  |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  |  |
| 2. Cash paid to owners' equity, repurchase issued stock | 32 |  |  | (38,000,000) |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 1,618,937,807,771 | 1,150,918,385,937 |
| 4. Cash paid to principal debt | 34 |  | (1,604,922,330,500) | (1,168,821,922,385) |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  | (381,085,294) |  |
| Net cash (used in) provided by financing activities | 40 |  | 13,634,391,977 | (17,941,536,448) |
|  |  |  |  |  |
| Net cash during the period | 50 |  | 3,896,152,798 | (20,486,596,997) |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 533,465,818,080 | 161,330,147,708 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | 70 |  | 537,361,970,878 | 140,843,550,711 |

